

SCHEDULE OFFERING

SPRING 2022

COURSE	CRN	SEC	TYPE	PREREQUISITES	DAY	TIME	ROOM	INSTRUCTOR
MBA FOUNDATION								
ACCT6241	33410	601	WWW		8 Week Course 1/10/22-2/24/22			Johnson
ACCT6241	33411	602	WWW					McCarthy
OMGT6123	31714	601	WWW					Robbins
MGMT6102	32834	601	WWW					Bello
MKTG6162	31634	601	WWW					Siguaw
FINA6144	32111	601	WWW	ACCT6241, OMTG6123				Eakins
FINA6204	32114	601	WWW					Campbell
FINA6214	32116	601	WWW					Ray
MBA COMMON BODY OF KNOWLEDGE (CBK)								
MIS6713	31866	001	F2F		TTH	3:30-4:45	Bate 3010	Furner
MIS6713	31867	601	WWW					Furner
MIS6713	31868	602	WWW					Kisling
ACCT6521	33413	001	F2F	ACCT6241	TTH	11:00-12:15	Bate 1016	Peterson
ACCT6521	33415	601	WWW	ACCT6241	8 Week Course 2/28/22-4/20/22			Niswander
ACCT6521	33414	602	WWW	ACCT6241				Niswander
FINA6604	32117	001	F2F	FINA6144	MW	5:00-6:15	Bate 3007	Nelson
FINA6604	32119	601	WWW	FINA6144				Nelson
OMGT6213	31716	001	F2F	OMGT6123	MW	2:00-3:15	Bate 1025	Liao
OMGT6213	31717	601	WWW	OMGT6123				Liao
OMGT6213	31718	602	WWW	OMGT6123				Kros
MGMT6802	32843	001	F2F	MGMT6102, ADVISOR APPROVAL	TTH	2:00-3:15	Bate 3012	Waterwall
MGMT6802	32844	601	WWW	MGMT6102, ADVISOR APPROVAL				Waterwall
OMGT6613	31722	001	F2F	OMGT6213	MW	2:00-3:15	Bate 3009	Swart
OMGT6613	31724	601	WWW	OMGT6213				Swart
OMGT6613	36147	603	WWW	OMGT6213				Robbins
MKTG6822	31639	001	F2F	MKTG6162	TTH	12:30-1:45	Bate 3007	Kowalczyk
MKTG6822	31640	601	WWW	MKTG6162				Kowalczyk
MKTG6822	31641	602	WWW	MKTG6162, ADVISOR APPROVAL	8 Week Course 1/10/22-2/24/22			Haytko
MGMT6722	32840	001	F2F	ADVISOR APPROVAL	W	3:30-6:30	Bate 3012	Madden
MGMT6722	32841	601	WWW	ADVISOR APPROVAL				Madden
MGMT6722	32842	602	WWW	ADVISOR APPROVAL				Karriker
COB MBA ELECTIVES								
QUALITATIVE ELECTIVES								
MGMT6420	32836	601	WWW					Alipour
MGMT6421	32838	601	WWW	MGMT6420				Mishra
MGMT6682	32839	601	WWW					Chullen
MGMT6842	35797	601	WWW					Lawrence
MKTG6652	31636	601	WWW	MKTG6162	8 Week Course 2/28/22-4/20/22			Mai
<p>MKTG6652 Digital Marketing: At the heart of marketing lie the consumer and their marketing journey through the stages of awareness, intent, conversion, and finally retention. In this course, we will learn how digital has revolutionized the interactions between firms and consumers along this journey. The course is designed to provide you a theoretical understanding of the Internet marketplace necessary to adapt to its many changes, while also equipping you with the skills you will need to perform vital daily functions.</p>								
MKTG6762	31637	601	WWW	MKTG6162	8 Week Course 2/28/22-4/20/22			Rowe

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COURSE	CRN	SEC	TYPE	PREREQUISITES	DAY	TIME	ROOM	INSTRUCTOR
MKTG6992	31642	601	WWW	MKTG6162			8 Week Course 1/10/22-2/24/22	Mai
OMGT6763	31726	601	WWW				8 Week Course 2/28/22-4/20/22	Falasca
QUANTITATIVE ELECTIVES								
ACCT6301	33412	601	WWW	ACCT6241				Reisch
FINA6624	32120	601	WWW	FINA6144				Ngo
FINA6874	32121	601	WWW	FINA6144				Harris
FINA 6874 Fundamentals of Derivatives Markets: The approach in the course will be primarily analytical with emphasis on four particular types of derivative securities: forward, futures, options, and swaps. The primary objectives of the course are: (1) to understand how derivatives markets work, (2) to understand how to price different derivative securities, and (3) to understand how derivatives can be used to manage risk.								
FINA6874	32122	602	WWW	FINA6144				Karl
FINA 6874 Risk Management & Insurance: This course is designed to give students an overview of risk management and the insurance marketplace. Specifically, the course will introduce concepts related to understanding, defining, and managing risk in the commercial and individual settings. The course will also provide insight into the structure, conduct, and regulation of the U.S. insurance marketplace.								
FINA6914	32123	601	WWW	FINA6824	TTH	2:00-3:15	WWW	Below
MIS6723	31869	601	WWW					Reed
MIS6733	31870	601	WWW	MIS6723				Reed
MIS6743	31871	601	WWW	P/C: OMGT6333 or MIS6723				Reed
MIS6863	31872	601	WWW					Xue
MIS6873	31874	601	WWW					Paul
MIS6883	31875	601	WWW					Drake
MIS6903	31876	601	WWW	MIS6913				Furner
MIS6913	31877	601	WWW					Hauser
MIS6933	31878	601	WWW	MIS6873, MIS6913				Xue
OMGT6333	31720	601	WWW					Robbins
OMGT6753	35798	601	WWW				8 Week Course 1/10/22-2/24/22	Kirchoff
CERTIFICATE ELECTIVES								
BUSINESS ANALYTICS								
MIS6873	31874	601	WWW					Paul
MIS6903	31876	601	WWW	MIS6913				Furner
MIS6913	31877	601	WWW					Hauser
MIS6933	31878	601	WWW	MIS6873, MIS6913				Xue
DEVELOPMENT & ENVIRONMENTAL PLANNING								
PLAN6015	34053	001	F2F		TTH	2:00-3:15	Brewster D208	Mukherji
PLAN6075	34298	601	WWW					Hur
FINANCE								
FINA6624	32120	601	WWW	FINA6144				Ngo
FINA6874	32121	601	WWW	FINA6144				Harris
FINA 6874 Fundamentals of Derivatives Markets: The approach in the course will be primarily analytical with emphasis on four particular types of derivative securities: forward, futures, options, and swaps. The primary objectives of the course are: (1) to understand how derivatives markets work, (2) to understand how to price different derivative securities, and (3) to understand how derivatives can be used to manage risk.								
FINA6874	32122	602	WWW	FINA6144				Karl

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FINA 6874 Risk Management & Insurance: This course is designed to give students an overview of risk management and the insurance marketplace. Specifically, the course will introduce concepts related to understanding, defining, and managing risk in the commercial and individual settings. The course will also provide insight into the structure, conduct, and regulation of the U.S. insurance marketplace.								
FINA6914	32123	601	WWW	FINA6824	TTH	2:00-3:15	WWW	Below
HEALTH CARE MANAGEMENT								
COHE6000	31507	601	WWW					Bell
COHE6600	31516	001	F2F	COHE 6000	W	3:00-5:40	TBD	Kulesher
COHE6600	31517	601	WWW	COHE 6000				Kulesher
COHE6620	31518	001	F2F	COHE6600 or COHE6610	M	3:00-6:00	TBD	Kulesher
COHE6620	31519	601	WWW	COHE6600 or COHE6610				Kulesher
HOSPITALITY MANAGEMENT								
HMGT6310	32361	601	WWW					Fenich
HMGT6420	32362	601	WWW					Lee
INTERNATIONAL MANAGEMENT								
MKTG6992	31642	601	WWW	MKTG6162	8 Week Course 1/10/22-2/24/22			Mai
LEADERSHIP IN ORGANIZATIONS								
MGMT6420	32836	601	WWW					Alipour
MGMT6421	32838	601	WWW	MGMT6420				Mishra
MGMT6682	32839	601	WWW					Chullen
MGMT6842	35797	601	WWW					Lawrence
MANAGEMENT INFORMATION SYSTEMS								
MIS6863	31872	601	WWW					Xue
MIS6873	31874	601	WWW					Paul
MIS6883	31875	601	WWW					Drake
MARKETING								
MKTG6162	31634	601	WWW					Siguaw
MKTG6652	31636	601	WWW	MKTG6162	8 Week Course 2/28/22-4/20/22			Mai
MKTG6652 Digital Marketing: At the heart of marketing lie the consumer and their marketing journey through the stages of awareness, intent, conversion, and finally retention. In this course, we will learn how digital has revolutionized the interactions between firms and consumers along this journey. The course is designed to provide you a theoretical understanding of the Internet marketplace necessary to adapt to its many changes, while also equipping you with the skills you will need to perform vital daily functions.								
MKTG6762	31637	601	WWW	MKTG6162	8 Week Course 2/28/22-4/20/22			Rowe
MKTG6992	31642	601	WWW	MKTG6162	8 Week Course 1/10/22-2/24/22			Mai
MKTG6822	31639	001	F2F	MKTG6162	TTH	12:30-1:45	Bate 3007	Kowalczyk
MKTG6822	31640	601	WWW	MKTG6162				Kowalczyk
MKTG6822	31641	602	WWW	MKTG6162, ADVISOR APPROVAL	8 Week Course 1/10/22-2/24/22			Haytko
PROJECT MANAGEMENT								
MIS6723	31869	601	WWW					Reed
MIS6733	31870	601	WWW	MIS6723				Reed
MIS6743	31871	601	WWW	P/C: OMGT6333 or MIS6723				Reed
OMGT6333	31720	601	WWW					Robbins
SECURITY STUDIES								
EHST6010	34318	600	WWW					Kelley

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COURSE	CRN	SEC	TYPE	PREREQUISITES	DAY	TIME	ROOM	INSTRUCTOR
PADM6220	32230	601	F2F					Mosier
PLAN6015	34053	001	F2F		TTH	2:00-3:15	Brewster D208	Mukherji
SECS6155	31971	601	WWW					TBD
SECS6260	31972	601	WWW					Krishnan
SPORT MANAGEMENT								
KINE6001	33031	601	WWW					Altman
KINE6133	33031	601	WWW					Moore
KINE6450	33040	001	F2F		TTH	2:00-3:15	Minges 145	Habeeb
SUPPLY CHAIN MANAGEMENT								
OMGT6333	31720	601	WWW					Robbins
OMGT6753	35798	601	WWW		8 Week Course 1/10/22-2/24/22			Kirchoff
OMGT6763	31726	601	WWW		8 Week Course 2/28/22-4/20/22			Falasca
SUSTAINABLE TOURISM								
SUTO6200	32760	601	WWW					Deale
SUTO6300	32762	601	WWW					Khalilzadeh
MSA BREADTH								
ACCT6611	33416	001	F2F		MW	2:00-3:15	Bate 1016	Reisch
ACCT6641	33417	001	F2F		TTH	8:00-9:15	Bate 1001	McCarthy
ACCT6701	33418	001	F2F	ACCT6891	M-F	2:00-5:00	Bate 1003	Schisler
ACCT6891	33419	001	F2F		TTH	9:30-10:45	Bate 1010	Schisler
ACCT6901	33420	001	F2F	ACCT6891	TTH	12:30-1:45	Rawl 102	Furner
ACCT6951	33422	001	F2F	ACCT6611	M-F	2:00-5:00	Bate 1003	Dickins
ACCT6981	33424	001	F2F	ACCT6641	M-F	2:00-5:00	Bate 1003	McCarthy
MSA ELECTIVES								
ACCT6301	33412	601	WWW	ACCT6241				Reisch
ACCT6921	33421	001	F2F	ACCT6891	TTH	11:00-12:15	Bate 1010	Schisler
ACCT6971	33423	601	WWW					Dickins
FINA6604	32119	601	WWW					Nelson
FINA6624	32120	601	WWW					Ngo
FINA6874	32121	601	WWW					Harris
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MIS6873	31874	601	WWW					Paul
MIS6903	31876	601	WWW	MIS6913				Furner
MIS6913	31877	601	WWW					Hauser
MIS6933	31878	601	WWW	MIS6873, MIS6913				Xue
MS-STH CORE								
HMGT6310	32361	601	WWW					Fenich
HMGT6420	32362	601	WWW					Lee
SUTO6200	32760	601	WWW					Deale
SUTO6300	32762	601	WWW					Khalilzadeh
MS-STH ELECTIVES								
ENGL7465	33224	601	WWW					Kitta

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SPRING 2022

COURSE	CRN	SEC	TYPE	PREREQUISITES	DAY	TIME	ROOM	INSTRUCTOR
FINA6214	32116	601	WWW					Ray
MGMT6102	32834	601	WWW					Bello
MGMT6802	32843	001	F2F	MGMT6102, ADVISOR APPROVAL	TTH	2:00-3:15	Bate 3012	Waterwall
MGMT6802	32844	601	WWW	MGMT6102, ADVISOR APPROVAL				Waterwall
MGMT6842	35797	601	WWW					Lawrence
MKTG6162	31634	601	WWW					Siguaw
MKTG6652	31636	601	WWW		8 Week Course 2/28/22-4/20/22			Mai

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MKTG6822	31639	001	F2F	MKTG6162	TTH	12:30-1:45	Bate 3007	Kowalczyk
MKTG6822	31640	601	WWW	MKTG6162				Kowalczyk
MKTG6822	31641	602	WWW	MKTG6162, ADVISOR APPROVAL				Haytko
OMGT6123	31714	601	WWW					Robbins
OMGT6213	31716	001	F2F	OMGT6123	MW	2:00-3:15	Bate 1025	Liao
OMGT6213	31717	601	WWW	OMGT6123				Liao
OMGT6213	31718	602	WWW	OMGT6123				Kros
RCSC6110	33815	001	F2F		TH	3:30-6:10	Belk 2102	Shores
RCSC6220	33818	001	F2F		TTH	12:30-1:45	Belk 2101	Yeager
RCSC6300	33825	001	F2F		W	5:00-7:50	WWW	Watts