

SCHEDULE OFFERING

SPRING 2023

COURSE	CRN	SEC	TYPE	PREREQUISITES	DAY	TIME	ROOM	INSTRUCTOR
MBA FOUNDATION								
ACCT6241	30948	601	WWW					Johnson
ACCT6241	30950	602	WWW		8 Week Course 1/9/23-2/23/23			McCarthy
ACCT6241	30951	603	WWW					Reid
OMGT6123	31467	601	WWW		8 Week Course 1/9/23-2/23/23			Robbins
OMGT6123	31476	602	WWW					Robbins
OMGT6123	31477	603	WWW					Eseryel
MGMT6102	31088	601	WWW					Bello
MKTG6162	31429	601	WWW		8 Week Course 1/9/23-2/23/23			Siguaw
FINA6144	31514	601	WWW	ACCT6241, OMGT6123				Eakins
FINA6204	31516	601	WWW					Campbell
FINA6214	31518	602	WWW					Ray
MBA COMMON BODY OF KNOWLEDGE (CBK)								
MIS6713	31377	001	F2F		TTH	2:00-3:15	TBD	Furner
MIS6713	31379	601	WWW					Furner
MIS6713	31381	602	WWW					Kisling
ACCT6521	30953	001	F2F	ACCT6241	TTH	11:00-12:15	TBD	Peterson
ACCT6521	30954	601	WWW	ACCT6241				O'Reilly
ACCT6521	30955	602	WWW	ACCT6241	8 Week Course 2/27/23-4/19/23			O'Reilly
FINA6604	31461	001	F2F	FINA6144	MW	5:00-6:15	TBD	Nelson
FINA6604	31512	601	WWW	FINA6144				Nelson
OMGT6213	31385	001	F2F	OMGT6123	MW	2:00-4:00	TBD	Liao
OMGT6213	31478	601	WWW	OMGT6123	8 Week Course 1/9/23-2/23/23			Liao
OMGT6213	31479	602	WWW	OMGT6123	8 Week Course 2/27/23-4/19/23			Liao
MGMT6802	31046	001	F2F	MGMT6102, ADVISOR APPROVAL	MW	11:00-12:15	TBD	Waterwall
MGMT6802	31097	601	WWW	MGMT6102, ADVISOR APPROVAL				Waterwall
MGMT6802	31121	603	WWW	MGMT6102, ADVISOR APPROVAL	8 Week Course 2/27/23-4/19/23			McKay
OMGT6613	31393	001	F2F	OMGT6213	MW	2:00-4:00	TBD	Swart
OMGT6613	31481	601	WWW	OMGT6213	8 Week Course 2/27/23-4/19/23			Swart
OMGT6613	33461	603	WWW	OMGT6213	8 Week Course 1/9/23-2/23/23			Robbins
MKTG6822	31458	001	F2F	MKTG6162	TTH	12:30-1:45	TBD	Kowalczyk
MKTG6822	31460	601	WWW	MKTG6162	8 Week Course 2/27/23-4/19/23			Kowalczyk
MGMT6722	31094	601	WWW	ADVISOR APPROVAL				Karriker
MGMT6722	31096	603	WWW	ADVISOR APPROVAL				Madden
COB MBA ELECTIVES								
QUALITATIVE ELECTIVES								
MGMT6420	31091	601	WWW					Alipour
MGMT6421	31092	601	WWW	MGMT6420				TBD
MGMT6682	31093	601	WWW					Chullen
MGMT6832	31099	601	WWW					Lawrence
MKTG6652	31441	601	WWW	MKTG6162	8 Week Course 2/27/23-4/19/23			Mai

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COURSE	CRN	SEC	TYPE	PREREQUISITES	DAY	TIME	ROOM	INSTRUCTOR
MKTG6652 Digital Marketing: At the heart of marketing lie the consumer and their marketing journey through the stages of awareness, intent, conversion, and finally retention. In this course, we will learn how digital has revolutionized the interactions between firms and consumers along this journey. The course is designed to provide you a theoretical understanding of the Internet marketplace necessary to adapt to its many changes, while also equipping you with the skills you will need to perform vital daily functions.								
MKTG6752	31443	601	WWW	MKTG6162		8 Week Course 1/9/23-2/23/23		Haytko
MKTG6762	31445	601	WWW	MKTG6162		8 Week Course 1/9/23-2/23/23		Rowe
MKTG6992	31463	601	WWW	MKTG6162		8 Week Course 2/27/23-4/19/23		Mai
OMGT6763	31484	601	WWW			8 Week Course 2/27/23-4/19/23		Falasca
QUANTITATIVE ELECTIVES								
ACCT6301	30952	601	WWW	ACCT6241				Reisch
FINA6624	31520	601	WWW	FINA6144				Ngo
FINA6874	31521	601	WWW	FINA6144				Harris
FINA 6874 Fundamentals of Derivatives Markets: The approach in the course will be primarily analytical with emphasis on four particular types of derivative securities: forward, futures, options, and swaps. The primary objectives of the course are: (1) to understand how derivatives markets work, (2) to understand how to price different derivative securities, and (3) to understand how derivatives can be used to manage risk.								
FINA6914	31522	601	WWW	FINA6824	MW	2:00-3:15	WWW	Below
MIS6723	31383	601	WWW					Reed
MIS6733	31384	601	WWW	MIS6723				Reed
MIS6743	31398	601	WWW	P/C: OMGT6333 or MIS6723				Reed
MIS6813	31390	601	WWW					Drake
MIS6823	31387	601	WWW					Xue
MIS6873	31388	601	WWW					Paul
MIS6903	31391	601	WWW	MIS6913				Furner
MIS6913	31394	601	WWW					Eseryel
MIS6933	31396	601	WWW	MIS6873, MIS6913				Xue
OMGT6333	31480	601	WWW					Dellana
OMGT6753	31483	601	WWW			8 Week Course 1/9/23-2/23/23		Kirchoff
CERTIFICATE ELECTIVES								
BUSINESS ANALYTICS								
MIS6873	31388	601	WWW					Paul
MIS6903	31391	601	WWW	MIS6913				Furner
MIS6913	31394	601	WWW					Eseryel
MIS6933	31396	601	WWW	MIS6873, MIS6913				Xue
DEVELOPMENT & ENVIRONMENTAL PLANNING								
PLAN6015	34335	601	WWW					Mukherji
PLAN6025	34342	601	WWW					Hur
PLAN6065	34347	601	WWW					Richter
FINANCE								
FINA6624	31520	601	WWW	FINA6144				Ngo
FINA6874	31521	601	WWW	FINA6144				Harris

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FINA 6874 Fundamentals of Derivatives Markets: The approach in the course will be primarily analytical with emphasis on four particular types of derivative securities: forward, futures, options, and swaps. The primary objectives of the course are: (1) to understand how derivatives markets work, (2) to understand how to price different derivative securities, and (3) to understand how derivatives can be used to manage risk.								
FINA6914	31522	601	WWW	FINA6824	MW	2:00-3:15	WWW	Below
HEALTH CARE MANAGEMENT								
COHE6000	30789	601	WWW					Bell
COHE6600	30796	001	F2F	COHE 6000	W	3:30-5:39	TBD	Kulesher
COHE6600	30797	601	WWW	COHE 6000				Kulesher
COHE6620	30801	001	F2F	COHE6600 or COHE6610	MW	3:30-5:59	TBD	Kulesher
COHE6620	30804	601	WWW	COHE6600 or COHE6610				Kulesher
HOSPITALITY MANAGEMENT								
HMGT6310	31329	601	WWW					Fenich
HMGT6420	31331	601	WWW					Lee
INTERNATIONAL MANAGEMENT								
MKTG6992	31463	601	WWW	MKTG6162	8 Week Course 2/27/23-4/19/23			Mai
LEADERSHIP IN ORGANIZATIONS								
MGMT6420	31091	601	WWW					Alipour
MGMT6421	31092	601	WWW	MGMT6420				TBD
MGMT6682	31093	601	WWW					Chullen
MGMT6832	31099	601	WWW					Lawrence
PADM6220	31636	601	WWW		W	6:30-9:00	WWW	TBD
MANAGEMENT INFORMATION SYSTEMS								
MIS6813	31390	601	WWW					Drake
MIS6823	31387	601	WWW					Xue
MIS6873	31388	601	WWW					Paul
MARKETING								
MKTG6162	31429	601	WWW		8 Week Course 1/9/23-2/23/23			Siguaw
MKTG6652	31441	601	WWW	MKTG6162	0			Mai
MKTG6652 Digital Marketing: At the heart of marketing lie the consumer and their marketing journey through the stages of awareness, intent, conversion, and finally retention. In this course, we will learn how digital has revolutionized the interactions between firms and consumers along this journey. The course is designed to provide you a theoretical understanding of the Internet marketplace necessary to adapt to its many changes, while also equipping you with the skills you will need to perform vital daily functions.								
MKTG6752	31443	601	WWW	MKTG6162	8 Week Course 1/9/23-2/23/23			Haytko
MKTG6762	31445	601	WWW	MKTG6162	8 Week Course 1/9/23-2/23/23			Rowe
MKTG6992	31463	601	WWW	MKTG6162	8 Week Course 2/27/23-4/19/23			Mai
MKTG6822	31458	001	F2F	MKTG6162	TTH	12:30-1:45	TBD	Kowalczyk
MKTG6822	31460	601	WWW	MKTG6162	8 Week Course 2/27/23-4/19/23			Kowalczyk
PROJECT MANAGEMENT								
MIS6723	31383	601	WWW					Reed
MIS6733	31384	601	WWW	MIS6723				Reed
MIS6743	31398	601	WWW	P/C: OMGT6333 or MIS6723				Reed
OMGT6333	31480	601	WWW					Dellana
SECURITY STUDIES								

SCHEDULE OFFERING

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COURSE	CRN	SEC	TYPE	PREREQUISITES	DAY	TIME	ROOM	INSTRUCTOR
EHST6010	TBD	600	WWW					Kelley
PADM6220	31636	601	WWW		W	6:30-9:00	WWW	TBD
PLAN6015	34335	601	WWW					Mukherji
POLS6382	31702	001	F2F		TTH	11:00-12:15	TBD	Cook
SECS6155	31713	601	WWW					Kassab
SPORT MANAGEMENT								
KINE6001	35015	601	WWW					Altman
KINE6133	35018	601	WWW					Moore
SUPPLY CHAIN MANAGEMENT								
OMGT6333	31480	601	WWW					Dellana
OMGT6753	31483	601	WWW		8 Week Course 1/9/23-2/23/23			Kirchoff
OMGT6763	31484	601	WWW		8 Week Course 2/27/23-4/19/23			Falasca
SUSTAINABLE TOURISM								
SUTO6200	31334	601	WWW					Deale
SUTO6300	31336	601	WWW					TBD
MSA BREADTH								
ACCT6611	30956	001	F2F		MW	2:00-3:15	TBD	Reisch
ACCT6611	30957	601	WWW					Reisch
ACCT6641	30958	001	F2F		TTH	8:00-9:15	TBD	McCarthy
ACCT6701	30959	001	F2F	ACCT6891	M-F	2:00-5:00	TBD	Schisler
ACCT6891	30960	001	F2F		TTH	9:30-10:45	TBD	Schisler
ACCT6901	30961	001	F2F	ACCT6891	TTH	12:30-1:45	TBD	Furner
ACCT6951	30963	001	F2F	ACCT6611	M-F	2:00-5:00	TBD	O'Reilly
ACCT6981	30965	001	F2F	ACCT6641	M-F	2:00-5:00	TBD	McCarthy
MSA ELECTIVES								
ACCT6301	30952	601	WWW	ACCT6241				Reisch
ACCT6921	30962	001	F2F	ACCT6891	TTH	11:00-12:15	TBD	Schisler
ACCT6971	30964	001	F2F		TTH	11:00-12:15	TBD	Quick
FINA6604	31512	601	WWW					Nelson
FINA6624	31520	601	WWW					Ngo
FINA6874	31521	601	WWW					Harris
FINA 6874 Fundamentals of Derivatives Markets: The approach in the course will be primarily analytical with emphasis on four particular types of derivative securities: forward, futures, options, and swaps. The primary objectives of the course are: (1) to understand how derivatives markets work, (2) to understand how to price different derivative securities, and (3) to understand how derivatives can be used to manage risk.								
MIS6873	31388	601	WWW					Paul
MIS6903	31391	601	WWW	MIS6913				Furner
MIS6913	31394	601	WWW					Eseryel
MIS6933	31396	601	WWW	MIS6873, MIS6913				Xue
MS-STH CORE								
HMGT6310	31329	601	WWW					Fenich
HMGT6420	31331	601	WWW					Lee
SUTO6200	31334	601	WWW					Deale
SUTO6300	31336	601	WWW					TBD
MS-STH ELECTIVES								

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COURSE	CRN	SEC	TYPE	PREREQUISITES	DAY	TIME	ROOM	INSTRUCTOR
ENGL7465	TBD	601	WWW					Kitta
FINA6214	31518	602	WWW					Ray
MGMT6102	31088	601	WWW					Bello
MGMT6802	31046	001	F2F	MGMT6102, ADVISOR APPROVAL	MW	11:00-12:15	TBD	Waterwall
MGMT6802	31097	601	WWW	MGMT6102, ADVISOR APPROVAL				Waterwall
MGMT6832	31099	601	WWW					Lawrence
MKTG6162	31429	601	WWW					Siguaw
MKTG6652	31441	601	WWW		8 Week Course 2/27/23-4/19/23			Mai
<p>MKTG6652 Digital Marketing: At the heart of marketing lie the consumer and their marketing journey through the stages of awareness, intent, conversion, and finally retention. In this course, we will learn how digital has revolutionized the interactions between firms and consumers along this journey. The course is designed to provide you a theoretical understanding of the Internet marketplace necessary to adapt to its many changes, while also equipping you with the skills you will need to perform vital daily functions.</p>								
MKTG6822	31458	001	F2F	MKTG6162	TTH	12:30-1:45	TBD	Kowalczyk
MKTG6822	31460	601	WWW	MKTG6162	8 Week Course 2/27/23-4/19/23			Kowalczyk
OMGT6123	31467	601	WWW					Robbins
OMGT6213	31385	001	F2F	OMGT6123	MW	2:00-4:00	TBD	Liao
OMGT6213	31478	601	WWW	OMGT6123	8 Week Course 1/9/23-2/23/23			Liao
OMGT6213	31479	602	WWW	OMGT6123	8 Week Course 2/27/23-4/19/23			Liao
RCSC6110	TBD	001	F2F					
RCSC6220	TBD	001	F2F					
RCSC6300	TBD	001	F2F					