

# SCHEDULE OFFERING

FALL 2021

COURSE	SECTION	CRN	TYPE	PREREQUISITES	DAY	TIME	ROOM	INSTRUCTOR	
<b>MBA FOUNDATION</b>									
ACCT 6241	601	83252	WWW					Johnson	
ACCT 6241	602	83253	WWW			1st 8 Weeks 8/23-10/7		Schisler	
ACCT 6241	603	83254	WWW					McCarthy	
OMGT 6123	601	82834	WWW					Robbins	
MGMT 6102	601	82300	WWW					Bello	
MGMT 6102	603	82304	WWW					Taylor	
MKTG 6162	601	82481	WWW					Siguaw	
FINA 6144	601	82947	WWW	ACCT 6241, OMTG 6123				Erkan	
FINA 6144	602	82948	WWW	ACCT 6241, OMTG 6123				Eakins	
FINA 6214	601	82955	WWW					Ray	
FINA 6204	601	82953	WWW					Campbell	
<b>MBA COMMON BODY OF KNOWLEDGE</b>									
MIS6713	001	82653	F2F		TTH	2:00 - 3:15	BATE 3010	Furner/Drake	
MIS6713	601	82655	WWW						
ACCT 6521	001	83256	F2F	ACCT 6241	TR	11:00 - 12:15	BATE 1020	Peterson	
ACCT 6521	601	83270	WWW	ACCT 6241				Niswander	
ACCT 6521	602	83258	WWW	ACCT 6241		2nd 8 Weeks 10/13-12/1		Niswander	
FINA 6604	001	82536	F2F	FINA 6144	TTH	2:00 - 3:15	BATE 3007	Nelson	
FINA 6604	601	82957	WWW	FINA 6144				Nelson	
OMGT 6213	001	84382	F2F	OMGT 6123	TTH	3:30 - 4:45	BATE 3009	Kirchoff	
OMGT 6213	601	82879	WWW	OMGT 6123				Kirchoff	
OMGT 6213	602	84047	WWW	OMGT 6123				Kwaramba	
MGMT 6802	001	82327	F2F	MGMT 6102	W	3:30 - 6:30	BATE 3010	Waterwall	
MGMT 6802	601	82328	WWW	MGMT 6102				Waterwall	
OMGT 6613	001	82923	F2F	OMGT 6213	MW	2:00 - 3:15	BATE 3008	Swart	
OMGT 6613	601	82930	WWW	OMGT 6213				Swart	
MKTG 6822	001	82499	F2F	MKTG 6162	TTH	12:30 - 1:45	BATE 3012	Kowalczyk	
MKTG 6822	601	82503	WWW	MKTG 6162				Kowalczyk	
MGMT 6722	001	82317	F2F	*ADVISOR APPROVAL REQUIRED*	TTH	3:30 - 4:45	BATE 3010	Karriker	
MGMT 6722	601	82319	WWW	**ADVISOR APPROVAL REQUIRED**					Karriker
MGMT 6722	603	82325	WWW	**ADVISOR APPROVAL REQUIRED**					Madden
<b>COB MBA ELECTIVES</b>									
<b>QUALITATIVE ELECTIVES</b>									
MGMT 6421	601	83129	WWW	MGMT 6420				Mishra	
MGMT 6682	601	82306	WWW					Chullen	
MGMT 6842	601	82942	WWW					Lawrence	
MKTG 6652	601	82484	WWW	MKTG 6162		2nd 8 Weeks 10/13-12/1		Mai	
<p><b>MKTG6652 Digital Marketing:</b> At the heart of marketing lie the consumer and their marketing journey through the stages of awareness, intent, conversion, and finally retention. In this course, we will learn how digital has revolutionized the interactions between firms and consumers along this journey. The course is designed to provide you a theoretical understanding of the Internet marketplace necessary to adapt to its many changes, while also equipping you with the skills you will need to perform vital daily functions.</p>									
MKTG 6752	601	82494	WWW	MKTG 6162		1st 8 Weeks 8/23-10/7		Haytko	
<b>QUANTITATIVE ELECTIVES</b>									
ACCT 6301	601	83255	WWW	ACCT 6241				Reisch	
FINA 6624	601	82967	WWW	FINA 6144				Ngo	
FINA 6824	601	82970	WWW	FINA 6144				Below	
FINA 6874	601	82972	WWW	FINA 6144				Karl	
<p><b>FINA 6874 Risk Management &amp; Insurance:</b> This course is designed to give students an overview of risk management and the insurance marketplace. Specifically, the course will introduce concepts related to understanding, defining, and managing risk in the commercial and individual settings. The course will also provide insight into the structure, conduct, and regulation of the U.S. insurance marketplace.</p>									
FINA 6876	601	82974	WWW	FINA 6144				Harris	
FINA 6914	601	82975	WWW	FINA 6824				Below	
MIS 6733	601	82659	WWW	MIS 6723				Reed	

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COURSE	SECTION	CRN	TYPE	PREREQUISITES	DAY	TIME	ROOM	INSTRUCTOR
MIS 6743	601	82660	WWW	p/c OMGT6333 or p/c MIS6723				Reed
MIS 6843	601	82661	WWW					Killingsworth
MIS 6873	601	82663	WWW					Paul
MIS 6903	601	82665	WWW	MIS 6913				Furner
MIS 6913	601	82666	WWW					Hauser
MIS 6933	601	82668	WWW	MIS6873, MIS 6913				Xue
OMGT 6333	601	82881	WWW					Liao
OMGT 6743	601	82936	WWW					Kros
<b>CERTIFICATE ELECTIVES</b>								
<b>BUSINESS ANALYTICS</b>								
MIS 6873	601	82663	WWW					Paul
MIS 6903	601	82665	WWW	MIS 6913				Furner
MIS 6913	601	82666	WWW					Hauser
MIS 6933	601	82668	WWW	MIS 6913, MIS 6873				Xue
<b>DEVELOPMENT &amp; ENVIRONMENTAL PLANNING</b>								
PLAN 6003	601	84575	WWW		TTH	2:00 - 3:15		Mukherji
PLAN 6065	001	84620	F2F		TTH	3:30 - 4:45	BREWSTER D207	Rhodes
<b>FINANCE</b>								
FINA 6624	601	82967	WWW	FINA 6144				Ngo
FINA 6824	601	82970	WWW	FINA 6144				Below
FINA 6874	601	82972	WWW	FINA 6144				Karl
<b>FINA 6874 Risk Management &amp; Insurance:</b> This course is designed to give students an overview of risk management and the insurance marketplace. Specifically, the course will introduce concepts related to understanding, defining, and managing risk in the commercial and individual settings. The course will also provide insight into the structure, conduct, and regulation of the U.S. insurance marketplace.								
FINA 6876	601	82974	WWW	FINA 6144				Harris
FINA 6914	601	82975	WWW	FINA 6824	MW	2:00 - 3:15	WWW-LIVE	Below
<b>HEALTH CARE MANAGEMENT</b>								
COHE 6000	601	81855	WWW					Asagbra
COHE 6610	001	81876	F2F	COHE 6000, FINA 6144	TTH	3:00 - 6:00	ANHURS 2425	Mose
COHE 6610	601	81877	WWW	COHE 6000, FINA 6144				Mose
<b>HOSPITALITY MANAGEMENT</b>								
HMG 6400	601	83446	WWW					Lee
HMG 6410	601	83445	WWW					Fenich
<b>INTERNATIONAL MANAGEMENT</b>								
INTL 6005	001	82465	F2F		W	12:00 - 2:45	BREWSTER B201	Shearman
FINA 6876	601	82974	WWW	FINA 6144				Harris
<b>LEADERSHIP IN ORGANIZATIONS</b>								
MGMT 6420	601	83126	WWW					Alipour
MGMT 6421	601	83129	WWW					Mishra
MGMT 6682	601	82306	WWW					Chullen
MGMT 6842	601	82942	WWW					Lawrence
PSYC 6423	001	81400	F2F		TTH	12:30 - 1:45	RAWL 103	Bowler
<b>MANAGEMENT INFORMATION SYSTEMS</b>								
MIS 6843	601	82661	WWW					Killingsworth
MIS 6873	601	82663	WWW					Paul
<b>MARKETING</b>								
MKTG 6162	601	82481	WWW					Siguaw
MKTG 6652	601	82484	WWW	MKTG 6162		2nd 8 Weeks 10/13-12/1		Mai
<b>MKTG6652 Digital Marketing:</b> At the heart of marketing lie the consumer and their marketing journey through the stages of awareness, intent, conversion, and finally retention. In this course, we will learn how digital has revolutionized the interactions between firms and consumers along this journey. The course is designed to provide you a theoretical understanding of the Internet marketplace necessary to adapt to its many changes, while also equipping you with the skills you will need to perform vital daily functions.								
MKTG 6752	601	82494	WWW	MKTG 6162		1st 8 Weeks 8/23-10/7		Haytko

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COURSE	SECTION	CRN	TYPE	PREREQUISITES	DAY	TIME	ROOM	INSTRUCTOR
MKTG 6792	601	82497	WWW	MKTG 6162				Williams
MKTG 6822	001	82499	F2F	MKTG 6162	TTH	12:30 - 1:45	BATE 3012	Kowalczyk
MKTG 6822	601	82503	WWW	MKTG 6162				Kowalczyk
<b>PROJECT MANAGEMENT</b>								
MIS 6723	601	82657	WWW					Reed
MIS 6733	601	82659	WWW	MIS 6723				Reed
MIS 6743	601	82660	WWW	p/c OMGT6333 or p/c MIS6723				Reed
OMGT 6333	601	82881	WWW					Liao
<b>SECURITY STUDIES</b>								
EHST 6010	600	84304	WWW					Kelley
HIST 6260	601	81329	WWW		M	6:00 - 9:00		Russell
SECS 6000	601	83944	WWW					TBD
SECS 6270	601	83948	WWW					Krishnan
<b>SPORT MANAGEMENT</b>								
KINE 6106	001	85067	F2F		TTH	11:00 - 12:15	BELK 2102	Sartore
KINE 6106	601	85072	WWW					Sartore
KINE 6131	601	85092	WWW					Moore
<b>SUPPLY CHAIN MANAGEMENT</b>								
OMGT 6333	601	82881	WWW					Liao
OMGT 6743	601	82936	WWW					Kros
<b>SUSTAINABLE TOURISM &amp; HOSPITALITY</b>								
SUTO 6000	601	83447	WWW					Deale
SUTO 6100	601	83448	WWW					Khalilzadeh
<b>MSA EVALUATION</b>								
ACCT 6641	001	83260	F2F	ACCT 6621	TTH	8:00 - 9:15	BATE 3007	McCarthy
<b>MSA BREADTH</b>								
ACCT 6611	001	83259	F2F	ACCT 6631	TTH	2:00 - 3:15	BATE 1003	Reisch
ACCT 6701	001	83261	F2F	ACCT 6891, P/C ACCT 6901	MTWTF	2:00 - 5:00	BATE 1010	Schisler
ACCT 6891	001	83262	F2F	ACCT 6221 or P/C ACCT6241	TTH	9:30 - 10:45	BATE 1013	Schisler
ACCT 6901	001	83263	F2F	ACCT 6891	TTH	2:00 - 3:15	BATE 2020	Furner
ACCT 6951	001	83264	F2F	ACCT 6611, ACCT6891; P/C ACCT 6901	MTWTF	2:00 - 5:00	BATE 1010	Dickins
ACCT 6981	001	83266	F2F	ACCT 6611, ACCT 6891; P/C ACCT 6901	MTWTF	2:00 - 5:00	BATE 1010	McCarthy
<b>MSA ELECTIVE</b>								
ACCT 6301	601	83255	WWW	ACCT 6221 or ACCT 6241				Reisch
ACCT 6971	601	83265	WWW	ACCT 6221 or ACCT 6241				Dickins
FINA 6604	001	82536	F2F	ACCT 6241, ACCT 6231, ACCT 6621, ACCT 6631, ACCT 6641	TTH	2:00 - 3:15	BATE 3007	Nelson
FINA 6604	601	82957	WWW	ACCT 6241, ACCT 6231, ACCT 6621, ACCT 6631, ACCT 6641				Nelson
<b>MS-STH</b>								
HMGT 6400	601	83446	WWW					Lee
HMGT 6410	601	83445	WWW					Fenich
SUTO 6000	601	83447	WWW					Deale
SUTO 6100	601	83448	WWW					Khalilzadeh