

## SCHEDULE OFFERING

SPRING 2021

COURSE	CRN	SEC	TYPE	PREREQUISITES	DAY	TIME	ROOM	INSTRUCTOR
<b>MBA FOUNDATION</b>								
ACCT6241	32829	601	WWW		8 Week Course 1/19/21-3/9/21			McCarthy
ACCT6241	32830	602	WWW					McCarthy
ACCT6241	32832	604	WWW					Peterson
OMGT6123	32712	601	WWW					Robbins
OMGT6123	32714	602	WWW					Capen
MGMT6102	34894	601	WWW					Bello
MGMT6102	34897	603	WWW					McMillan
MKTG6162	32547	601	WWW					Zemanek
FINA6144	33475	601	WWW	ACCT6241, OMGT6123				Eakins
FINA6204	33480	601	WWW					Campbell
FINA6214	33489	601	WWW					Ray
<b>MBA COMMON BODY OF KNOWLEDGE (CBK)</b>								
MIS6713	32397	601	WWW					Furner/Kisling
ACCT6521	32835	601	WWW	ACCT6241	8 Week Course 3/11/21-5/6/21			Christian
ACCT6521	82836	602	WWW	ACCT6241				Niswander
FINA6604	33493	601	WWW	FINA6144				Nelson
OMGT6213	32728	601	WWW	OMGT6123				Liao
MGMT6802	34916	601	WWW	MGMT6102				McMillan
MGMT6802	34917	602	WWW	MGMT6102				Grubb
OMGT6613	32741	601	WWW	OMGT6213				Swart
MKTG6822	32554	601	WWW	MKTG6162				Kowalczyk
MKTG6822	32753	602	WWW	MKTG6162	Winter Course 11/30/20-1/8/21			Kowalczyk
MGMT6722	34911	601	WWW	ADVISOR APPROVAL REQUIRED				Karriker
MGMT6722	34914	602	WWW	ADVISOR APPROVAL REQUIRED				Madden
<b>COB MBA ELECTIVES</b>								
<b>QUALITATIVE ELECTIVES</b>								
MGMT6420	34908	601	WWW					Grubb
MGMT6421	34909	601	WWW	MGMT6420				Mishra
MGMT6682	34910	601	WWW					Chullen
MGMT6832	34919	601	WWW					Lawrence
MKTG6652	32549	601	WWW	MKTG6162	8 Week Course 3/11/21-5/6/21			Mai
<b>MKTG6652 Digital Marketing:</b> At the heart of marketing lie the consumer and their marketing journey through the stages of awareness, intent, conversion, and finally retention. In this course, we will learn how digital has revolutionized the interactions between firms and consumers along this journey. The course is designed to provide you a theoretical understanding of the Internet marketplace necessary to adapt to its many changes, while also equipping you with the skills you will need to perform vital daily functions.								
MKTG6762	32551	601	WWW	MKTG6162	8 Week Course 3/11/21-5/6/21			Rowe
MKTG6792	32552	601	WWW	MKTG6162				Williams
MKTG6992	32555	601	WWW	MKTG6162	8 Week Course 1/19/21-3/9/21			Mai
OMGT6763	32748	601	WWW					West

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<b>QUANTITATIVE ELECTIVES</b>								
ACCT6301	32833	601	WWW	P/C: ACCT6221 or ACCT6241				Reisch
FINA6624	33506	601	WWW	FINA6144				Ngo
FINA6874	33513	601	WWW	FINA6144				Harris
<b>FINA 6874 Fundamentals of Derivatives Markets:</b> The approach in the course will be primarily analytical with emphasis on four particular types of derivative securities: forward, futures, options, and swaps. The primary objectives of the course are: (1) to understand how derivatives markets work, (2) to understand how to price different derivative securities, and (3) to understand how derivatives can be used to manage risk.								
FINA6914	33528	601	WWW	FINA6824	TTH	2:00-3:15	WWW	Below
MIS6723	32425	601	WWW					Reed
MIS6733	32426	601	WWW	MIS6723				Reed
MIS6743	32427	601	WWW	P/C: OMGT6333 or MIS6723				Reed
MIS6863	32428	601	WWW					Xue
MIS6873	32431	601	WWW					Paul
MIS6883	32429	601	WWW					Drake
MIS6903	32433	601	WWW	MIS6913				Furner
MIS6913	32435	601	WWW					Hauser
MIS6933	32437	601	WWW	MIS6873, MIS6913				Xue
OMGT6333	32736	601	WWW					Robbins
OMGT6383	32745	601	WWW					West
OMGT6753	32744	601	WWW					Kirchoff
<b>CERTIFICATE ELECTIVES</b>								
<b>BUSINESS ANALYTICS</b>								
MIS6873	32431	601	WWW					Paul
MIS6903	32433	601	WWW	MIS6913				Furner
MIS6913	32435	601	WWW					Hauser
MIS6933	32437	601	WWW	MIS6873, MIS6913				Xue
<b>DEVELOPMENT &amp; ENVIRONMENTAL PLANNING</b>								
PLAN6015	35283	601	WWW					Mukherji
PLAN6025	35274	601	WWW					Hur
PLAN6025	35328	602	WWW		MWF	11:00-11:40	WWW	Hur
<b>FINANCE</b>								
FINA6624	33506	601	WWW	FINA6144				Ngo
FINA6874	33513	601	WWW	FINA6144				Harris
<b>FINA 6874 Fundamentals of Derivatives Markets:</b> The approach in the course will be primarily analytical with emphasis on four particular types of derivative securities: forward, futures, options, and swaps. The primary objectives of the course are: (1) to understand how derivatives markets work, (2) to understand how to price different derivative securities, and (3) to understand how derivatives can be used to manage risk.								
FINA6914	33528	601	WWW	FINA6824	TTH	2:00-3:15	WWW	Below
<b>HEALTH CARE MANAGEMENT</b>								
COHE6000	32424	601	WWW					TBD
COHE6600	32460	601	WWW	COHE 6000				TBD
COHE6620	32462	001	F2F	COHE6600 or COHE6610	M	3:00-6:00	AH Nurs 1410	Kulesher
COHE6620	32464	601	WWW	COHE6600 or COHE6610				Kulesher

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COURSE	CRN	SEC	TYPE	PREREQUISITES	DAY	TIME	ROOM	INSTRUCTOR
<b>HOSPITALITY MANAGEMENT</b>								
HMG6310	32188	601	WWW					Fenich
HMG6420	32189	601	WWW					Lee
<b>INTERNATIONAL MANAGEMENT</b>								
IDIS6545	32563	601	WWW					Pagliari
INTL6510	35640	601	WWW					Deena
MKTG6992	32555	601	WWW	MKTG6162	8 Week Course 1/19/21-3/9/21			Mai
<b>LEADERSHIP IN ORGANIZATIONS</b>								
MGMT6420	34908	601	WWW					Grubb
MGMT6421	34909	601	WWW	MGMT6420				Mishra
MGMT6682	34910	601	WWW					Chullen
MGMT6832	34919	601	WWW					Lawrence
<b>MANAGEMENT INFORMATION SYSTEMS</b>								
MIS6863	32428	601	WWW					Xue
MIS6873	32431	601	WWW					Paul
MIS6883	32429	601	WWW					Drake
<b>MARKETING</b>								
MKTG6162	32547	601	WWW					Zemanek
MKTG6822	32554	601	WWW	MKTG6162				Kowalczyk
MKTG6822	32753	602	WWW	MKTG6162	Winter Course 11/30/20-1/8/21			Kowalczyk
MKTG6652	32549	601	WWW	MKTG6162	8 Week Course 3/11/21-5/6/21			Mai
<p><b>MKTG6652 Digital Marketing:</b> At the heart of marketing lie the consumer and their marketing journey through the stages of awareness, intent, conversion, and finally retention. In this course, we will learn how digital has revolutionized the interactions between firms and consumers along this journey. The course is designed to provide you a theoretical understanding of the Internet marketplace necessary to adapt to its many changes, while also equipping you with the skills you will need to perform vital daily functions.</p>								
MKTG6762	32551	601	WWW	MKTG6162	8 Week Course 3/11/21-5/6/21			Rowe
MKTG6792	32552	601	WWW	MKTG6162				Williams
MKTG6992	32555	601	WWW	MKTG6162	8 Week Course 1/19/21-3/9/21			Mai
<b>PROJECT MANAGEMENT</b>								
MIS6723	32425	601	WWW					Reed
MIS6733	32426	601	WWW	MIS6723				Reed
MIS6743	32427	601	WWW	P/C: OMGT6333 or MIS6723				Reed
OMGT6333	32736	601	WWW					Robbins
<b>SECURITY STUDIES</b>								
CSCI6100	31938	001	F2F		MW	5:00-6:15	Brewster B205	Gopalakrishnan
CSCI6100	31939	601	WWW		MW	5:00-6:15	WWW	Gopalakrishnan
EHST6010	33826	600	WWW					Kelley
PADM6220	32258	001	F2F		W	6:30-9:30	TBD	Alexander
PLAN6015	35283	601	WWW		TTH	2:00-3:15	WWW	Mukherji
SECS6155	32283	601	WWW					Kassab
SECS6260	32284	601	WWW					Krishnan
<b>SPORT MANAGEMENT</b>								
KINE6133	34982	601	WWW					Moore
KINE6450	34989	001	F2F		TTH	2:00-3:15	TBD	Habeeb

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<b>SUPPLY CHAIN MANAGEMENT</b>								
OMGT6333	32736	601	WWW					Robbins
OMGT6383	32745	601	WWW					West
OMGT6753	32744	601	WWW					Kirchoff
OMGT6763	32748	601	WWW					West
<b>SUSTAINABLE TOURISM</b>								
SUTO6200	32190	601	WWW					Deale
SUTO6300	32191	601	WWW					Khalilzadeh
<b>MSA BUSINESS CORE</b>								
ACCT6241	32829	601	WWW		8 Week Course 1/19/21-3/9/21			McCarthy
ACCT6241	32830	602	WWW					McCarthy
ACCT6241	32832	604	WWW					Peterson
<b>MSA EVALUATION</b>								
ACCT6621	32839	001	F2F	ACCT6221 or ACCT6241	TTH	2:00-5:00	Bate 1025	Schneider
ACCT6631	32840	601	WWW	P/C: ACCT6221 or ACCT6241				Johnson
ACCT6641	32841	001	F2F	ACCT6621	TTH	8:00-9:15	Bate 1025	McCarthy
<b>MSA BREADTH</b>								
ACCT6611	32838	001	F2F	ACCT6631	TTH	12:30-1:45	Bate 1031	Quick
ACCT6701	32842	001	F2F	ACCT6891; P/C: ACCT6901	M-F	2:00-5:00	Bate 1032	Schisler
ACCT6891	32843	001	F2F	P/C: ACCT6221 or ACCT6241	TTH	11:00-12:15	Bate 1028	Schisler
ACCT6901	32844	601	WWW	ACCT6891				Schisler
ACCT6951	32846	001	F2F	ACCT6611, ACCT6891	M-F	2:00-5:00	Bate 1032	Dickins
ACCT6981	32848	001	F2F	ACCT6611, ACCT6891; P/C: ACCT6901	M-F	2:00-5:00	Bate 1032	McCarthy
<b>MSA ELECTIVES</b>								
ACCT6301	32833	601	WWW	P/C: ACCT6221 or ACCT6241				Reisch
ACCT6921	32845	001	F2F	ACCT6891	TTH	9:30-10:45	Bate 2020	Schisler
ACCT6971	32847	601	WWW	P/C: ACCT6221 or ACCT6241				Dickins
FINA6604	33493	601	WWW	ACCT6621, ACCT6631				Nelson
FINA6624	33506	601	WWW	ACCT6621, ACCT6631				Ngo
FINA6874	33513	601	WWW	ACCT6621, ACCT6631				Harris
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MIS6903	32433	601	WWW	MIS6913				Furner
MIS6913	32435	601	WWW					Hauser
MIS6933	32437	601	WWW	MIS6873, MIS6913				Xue
OMGT6613	32741	601	WWW	OMGT6213				Swart
<b>MS-STH CORE</b>								
HMGT6310	32188	601	WWW					Fenich
HMGT6420	32189	601	WWW					Lee
SUTO6200	32190	601	WWW					Deale
SUTO6300	32191	601	WWW					Khalilzadeh

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<b>MS-STH ELECTIVES</b>								
ICS7007	33774	001	F2F		T	2:00-5:00	Flanagan 378	Griffith
GEOG6150	35266	601	WWW					Wang
OMGT6123	32712	601	WWW					Robbins
OMGT6123	32714	602	WWW					Capen
RCSC6110	32641	602	WWW					Janke
RCSC6300	32600	601	WWW		W	5:00-7:50	WWW	Watts