

Audience

What this handout is about

This handout will help you understand and write for the appropriate audience when you write an academic essay.

Audience matters

When you're in the process of writing a paper, it's easy to forget that you are actually writing to someone. Whether you've thought about it consciously or not, you always write to an audience: sometimes your audience is a very generalized group of readers, sometimes you know the individuals who compose the audience, and sometimes you write for yourself. Keeping your audience in mind while you write can help you make good decisions about what material to include, in what order to organize your ideas, and how best to support your argument.

To illustrate the impact of audience, imagine you're writing a letter to your grandma to tell her about your first month of college. What details and stories might you include? What might you leave out? Now imagine that you're writing on the same topic but your audience is your best friend. Unless you have an extremely cool grandma to whom you're very close, it's likely that your two letters would look quite different in terms of content, structure, and even tone.

Isn't my instructor my audience?

Yes, your instructor or TA is probably the actual audience for your paper. Your instructors read and grade your essays, and you want to keep their needs and perspectives in mind when you write. However, when you write an essay with only your instructor in mind, you might not say as much as you should or say it as clearly as you should, because you assume that the person grading it knows more than you do and will fill in the gaps. This leaves it up to the instructor to decide what you are really saying, and she might decide differently than you expect. For example, she might decide that those gaps show that you don't know and understand the material. Remember that time when you said to yourself, "I don't have to explain communism; my instructor knows more about that than I do" and got back a paper that said something like "Shows no understanding of communism"? That's an example of what can go awry when you think of your instructor as your only audience.

Thinking about your audience differently can improve your writing, especially in terms of how clearly you express your argument. The clearer your points are, the more likely you are to have a strong essay. Your instructor will say, "She really understands communism—she's able to explain it simply and clearly!" By treating your instructor as an intelligent but uninformed audience, you end up addressing her more effectively.

How do I identify my audience and what they want from me?

Before you even begin the process of writing, take some time to consider who your audience is and what they want from you. Use the following questions to help you identify your audience and what you can do to address its wants and needs.

Who is your audience?

How many audiences do you have? List them.

What does your audience need? What do they want?

What is most important to them?

What are they least likely to care about?

How might you organize your essay in a way that will be best for your audience?

What do you have to say or what are you doing in your research that might surprise your audience?

What do you want your audience to think, learn, or assume about you? What impression do you want your writing or your research to convey?

How much should I explain?

This is the hard part. As we said earlier, you want to show your instructor that you know the material. But different assignments call for varying degrees of information. Different fields also have different expectations. The best place to start figuring out how much you should say about each part of your paper is in a careful reading of the assignment. We give you some tips for reading assignments and figuring them out in the handout on [understanding assignments](#). The assignment may specify an audience for your paper; sometimes the instructor will ask you to imagine that you are writing to your congressperson, for a professional journal, to a group of specialists in a particular field, or for a group of your peers. If the assignment doesn't specify an audience, you may find it most useful to imagine your classmates reading the paper, rather than your instructor.

Now, knowing your imaginary audience, what other clues can you get from the assignment? If the assignment asks you to summarize something that you have read, then your reader wants you to include more examples from the text than if the assignment asks you to interpret the passage. Most assignments in college focus on argument rather than the repetition of learned information, so your reader probably doesn't want a lengthy, detailed, point-by-point summary of your reading (book reports in some classes and argument reconstructions in philosophy classes are big exceptions to this rule). If your assignment asks you to interpret or analyze the text (or an event or idea), then you want to make sure that your explanation of the material is focused and not so detailed that you end up spending more time on examples than on your analysis. If you are not sure about the difference between explaining something and analyzing it, see the handouts on [understanding assignments](#) and [argument](#).

Once you have a draft, try your level of explanation out on a friend, a classmate, or a Writing Center tutor. Get the person to read your rough draft, and then ask her to talk to you about what she did and didn't understand. (Now is not the time to talk about proofreading stuff, so make sure she ignores those issues for the time being). You will likely get one of the following responses or a combination of them:

- If your listener/reader has tons of questions about what you are saying, then you probably need to explain more. Let's say you are writing a paper on piranhas, and your reader says, "What's a piranha? Why do I need to know about them? How would I identify one?" Those are vital questions that you clearly need to answer in your paper. You need more detail and elaboration.
- On the other hand, if your reader gets confused, you probably need to explain more clearly. So if she says, "Are there piranhas in the lake around here?" you may not need to give more examples, but rather focus on making sure your examples and points are clear.
- If your reader looks bored and can repeat back to you more details than she needs to know to get your point, you probably explained too much. Excessive detail can also be confusing, because it can bog the reader down and keep her from focusing on your main points. You want your reader to say, "So it seems like your paper is saying that piranhas are misunderstood creatures that are essential to South American ecosystems," not "Piranhas are important."
- Sometimes it's not the amount of explanation that matters, but the word choice and tone you

adopt. Your word choice and tone need to match your audience's expectations. For example, imagine you are researching piranhas; you find an article in National Geographic and another one in an academic journal for scientists. How would you expect the two articles to sound? National Geographic is written for a popular audience; you might expect it to have sentences like "The piranha generally lives in shallow rivers and streams in South America." The scientific journal, on the other hand, might use much more technical language, because it's written for an audience of specialists. A sentence like "Serrasalmus piraya lives in fresh and brackish intercoastal and proto-arboreal sub-tropical regions between the 45th and 38th parallels" might not be out of place in the journal.

Generally, you want your reader to know enough material to understand the points you are making. It's like the old forest/trees metaphor. If you give the reader nothing but trees, she won't see the forest (your thesis, the reason for your paper). If you give her a big forest and no trees, she won't know how you got to the forest (she might say, "Your point is fine, but you haven't proven it to me"). You want the reader to say, "Nice forest, and those trees really help me to see it." The handout on [paragraph development](#) can help you find a good balance of examples and explanation.

Reading as a writer

Writers tend to read over their own papers pretty quickly, with the knowledge of what they are trying to argue already in their minds. Reading in this way can cause you to skip over gaps in your written argument because the gap-filler is in your head. A problem occurs when your reader falls into these gaps. Your reader wants you to make the necessary connections from one thought or sentence to the next. When you don't, the reader can become confused or frustrated. Think about when you read something and you struggle to find the most important points or what the writer is trying to say. Isn't that annoying? Doesn't it make you want to quit reading and surf the web or call a friend? A confused or frustrated reader is not your goal—you want the reader to say, "Yeah, I see what you are saying," not "What does that have to do with anything?" A good writer does not hope for psychic readers; rather, she or he provides the information the reader needs to understand the paper. To locate trouble spots where you need to explain more, stop reading as a writer and start...

Reading as a reader

Instead of reading your draft as if you wrote it and know what you meant, try reading it as if you have no previous knowledge of the material. Have you explained enough? Are the connections clear? This can be hard to do at first. Consider using one of the following strategies:

- Take a break from your work—go work out, take a nap, take a day off. This is why the Writing Center encourages you to start writing more than a day before the paper is due. If you write the paper the night before it's due, you make it almost impossible to read the paper with a fresh eye.
- Get a reader—find someone unfamiliar with the material to read your paper. Have him ignore all the little stuff like spelling and indentations and mark only the places where he doesn't understand why you are talking about something, how the information you are giving him relates to the other information, or what happened. Then explain those parts to him and see if that helps. If he says it helped, write what you said into the paper. Remember, if your roommate doesn't understand your paper, your instructor might not either. We are happy to play the reader role for you here at the Writing Center, so feel free to choose us as your reader.
- Try outlining after writing—after you have a draft, look at each paragraph separately. Write down the main point for each paragraph on a separate sheet of paper, in the order you have put them. Then look at your "outline"—does it reflect what you meant to say, in a logical order? Are some paragraphs hard to reduce to one point? Why? This technique will help you find places where you may have confused your reader by straying from your original plan for the paper.
- Read the paper aloud—we do this all the time at the Writing Center, and once you get used

to it, you'll see that it helps you slow down and really consider how your reader experiences your text. It will also help you catch a lot of sentence-level errors, such as misspellings and missing words, which can make it difficult for your reader to focus on your argument.

These techniques can help you read your paper in the same way your reader will and make revisions that help your reader understand your argument. Then, when your instructor finally reads your finished draft, she or he won't have to fill in any gaps. The more work you do, the less work your audience will have to do—and the more likely it is that your instructor will follow and understand your argument.



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