

Curriculum Vitae

Current January 1, 2021
W. Kurt Fickling, CRM, CIC, CRIS

Name: W. Kurt Fickling

Address: 308 Crown Point Road
Greenville, NC 27858

Phone: 252 714-0175
E-mail: kurt@firmconsultingllc.com

Marital Status: Married

Education: University of South Carolina
BA, Political Science, 1970

Appalachian State University
Insurance Executive Program, 1994

Certified Insurance Counselor, 2001

Certified Risk Manager, 2007

Construction Risk Insurance
Specialists 2009

Certified Instructor Insurance Agents Errors
& Omissions 2003

Military Service: United States Army
July 1967 to July 1969
Honorable Discharge
Highest Rank: SSG E-6

Employment:

East Carolina University
College of Business, Department of Finance
Risk Management and Insurance Program
Teaching Instructor: Essentials of Corporate Risk Management; Enterprise Risk Management; Commercial Property Insurance, Commercial Liability Insurance, Insurance Company Operations
August 2012 to Present

FIRM Consulting, LLC
January 1, 2001 to Present
President & CEO / Managing Member

Fickling & Clement Insurance
October 1979 to January 1, 2001
President & CEO

Moseley Brothers Agency
October 1974 to October 1979
Managing General Partner

The Hartford Insurance Group
August 1970 to October 1975
Underwriting and Marketing

Business Activities:

Independent Insurance Agents of America:

Commercial Lines Technical Committee: 1990-2001
Workers Compensation Task Force: 1991-1994
Workers Compensation Advisory Group: 1992-1996

Speaking Engagements:

NCCI Workshop on Assigned Risk, Hartford CT: 1989
NCCI Symposium on Workers Compensation, New York, NY 1990
Connecticut Workers Compensation Day: 1990
NAIC Workers Compensation Task Force: 1991
NAIC Residual Workers Compensation Problems, Charleston, W.Va., 1991
Southern Agents Conference: 1991
Alabama Insurance Day: 1991

Independent Insurance Agents of North Carolina:

Board of Directors: 1995- 2002
North Carolina Reinsurance Facility Board of Governors: 1994-1999
Insurance Commissioners Workers Compensation Task Force: 1993-1994
IIANC Workers Compensation Task Force Chairman: 1992-1994
Workers Compensation Advisory Committee: 1993-1995

Insurance Advisory Committee: 1995-Present
Long Range Planning Committee: 1986-1991
Technical Committee: 1980-Present; Chairman 1984, 1987, 1989, 1994, 1995, 2002, 2003, 2004, 2005, 2007, 2008 and 2009
Education Committee: 1984-1986; Vice-Chairman 1987, Board Rep. 1998, 1999, and 2001
Instructor: 1976-Present. All Commercial Lines
Instructors Trainer ISO Policy Simplification 1985/1986
Instructor's Trainer, Institute of Insurance Workshops: 1978-1992
Errors & Omissions Prevention Instructor 2001- present
Southern Agents Conference:
 Delegate from North Carolina: 1979-1984; 1987-1989
 Chairman Commercial Lines Technical Conference Committee: 1983, 1984, 1988

Insurance Service Office (ISO):

 North Carolina Producer/Liaison Committee
 Chairman 1982-1989
 Commercial Insurance re-write project 1982-1986
 Editorial Author Commercial General Liability

National Council on Compensation Insurance (NCCI):

 Residual Market Committee 1991-1995

Insurance Education Activities:

 Insurance Continuing Education Courses Written and Approved by NCDOI:

 Commercial Risk Management
 Ethics for the Insurance Agent
 Alternative Risk Financing
 Using a Captive Insurance Company
 Basic Insurance Principles and Theory of Liability
 Commercial General Liability
 Commercial Property
 Commercial Automobile
 Workers Compensation
 Garage Liability
 Basic Commercial Lines
 The Insurance Policy as a Contract
 Key Insurance Principles
 The Surplus Lines Market Place

 Insurance Courses Written for The National Alliance Research Academy, Risk and Insurance Studies:

 Workers Compensation
 Commercial Automobile
 Commercial General Liability
 Principles of Risk Management: Risk Identification Methods

Risk Management and Insurance Courses written for East Carolina University:

Essentials of Corporate Risk Management
Enterprise Risk Management
Commercial Property Insurance
Commercial Liability Insurance
Insurance Market Operations

Pitt Community College

Instructor, Principles of Insurance; 1980-1986

Martin Community College

Instructor, Principal of Insurance, 2001, 2002

Appalachian State University

Chairman, Insurance Executive Program: 1997-2002

Brantley School of Insurance & Risk Management, 1997 through 2005; Chairman 1998-2000

North Carolina Industrial Commission:

Governor's Blue-Ribbon Study Commission: 1994

Special Committee of Senior Representatives: 2000

Special Education/ Seminars

Insurance Agency Mergers & Acquisitions

Hales & Company

2010 Orlando, FL

Insurance Agency Value

Regan & Associates

2007 Asheville, NC

Maximizing Agency Value

The National Alliance

2005 Austin TX

Professional Designations

Certified Insurance Counselor (CIC)

Certified Risk Manager (CRM)

Construction Risk Insurance Specialists (CRIS)

Professional Awards:

East Carolina University, College of Business, Department of Finance and Insurance, Endowed

Chair given by IIANC and NCSLA and named IIANC-NCSLA W. Kurt Fickling

Professorship: 2016

IIANC Presidential Citation for Workers Compensation: 1992

IIAA Presidential Citation for Workers Compensation: 1991

Who's Who Southern Businessmen: 1988, 1989

IIANC Independent Agent of the Year: 1988
IIANC E.F. Young Education Award: 1984
IIANC Committee Chairman Award: 1980
PCAIW Boss of the Year: 1980, 1996, 2000
IIANC E. F. Young Education Award: 2003

Civic and Social Activities:

Pepsi Americas' Sail, LLC
Tall Ship Event for Beaufort Maritime Museum,
Risk Manager and Managing Member
October 2005 - July 5, 2006

East Carolina University
Foundation Board of Directors
2003 – Present

East Carolina University
Harriot College of Arts & Sciences Board of Advisors
2006- 2014

East Carolina University
College of Education Board of Advisors
Executive Committee, Chairman
1998 – 2006

Appalachian State University
Brantley Risk and Insurance Board of Advisors
Chairman 1997 to 2000
1997 – 2002

North Carolina Marine Fisheries Commission
1994 – 2000
Vice Chairman 1999 – 2000

Coastal Conservation Association of America
Vice President 1993 –1996
Member of Executive Committee 1992 –1995

Coastal Conservation Association of North Carolina
President 1992
Executive Committee and Board of Directors 1991 –1994; 2001 – 2004

Ducks Unlimited
Area Chairman 1986-1988

Greenville Rotary Club, President 1987

Greenville Rose High School
Advisory Board President 1992/1993
Booster Club President 1991/1992
Mentor Senior Project: 1998, 2001

Greenville Country Club
Board of Directors: 1978 –1981, 1986 – 1989