# MBA Planning Sheet

for students with an undergraduate degree other than accounting

<table>
<thead>
<tr>
<th>Semester</th>
<th>Grade</th>
<th>Course</th>
<th>Course Name</th>
<th>Prerequisites</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>ACCT 6241</td>
<td>Financial and Managerial Accounting</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>OMGT 6123</td>
<td>Quantitative Methods</td>
<td></td>
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<td></td>
<td></td>
<td>MGMT 6102</td>
<td>Comparative Management</td>
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<tr>
<td></td>
<td></td>
<td>MKTG 6162</td>
<td>Marketing Management</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>FINA 6144</td>
<td>Financial Management I</td>
<td>ACCT 6241, OMGT 6123</td>
</tr>
<tr>
<td></td>
<td></td>
<td>FINA 6214</td>
<td>Government Regulation of Business</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>FINA 6204</td>
<td>Analysis of the Business Econ Environment</td>
<td></td>
</tr>
</tbody>
</table>

Foundation courses may be waived on a course-by-course basis with acceptable prior academic work. See other side.

<table>
<thead>
<tr>
<th>Course Name</th>
<th>Prerequisites</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 6241</td>
<td></td>
</tr>
<tr>
<td>OMGT 6123</td>
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</tr>
<tr>
<td>MGMT 6102</td>
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<tr>
<td>MKTG 6162</td>
<td></td>
</tr>
<tr>
<td>FINA 6144</td>
<td>ACCT 6241, OMGT 6123</td>
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<tr>
<td>FINA 6214</td>
<td></td>
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<tr>
<td>FINA 6204</td>
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</tbody>
</table>

CBK courses plus three required business electives (eleven classes total) must be completed. Of the three electives, one must be quantitative, one must be qualitative, and the third elective may be either.

<table>
<thead>
<tr>
<th>Course Name</th>
<th>Prerequisites</th>
</tr>
</thead>
<tbody>
<tr>
<td>MIS 6713</td>
<td>Delivering Business Value Through IS</td>
</tr>
<tr>
<td>ACCT 6521</td>
<td>Accounting for Decision Making</td>
</tr>
<tr>
<td>FINA 6604**</td>
<td>Financial Management II</td>
</tr>
<tr>
<td>OMGT 6213</td>
<td>Operations and Supply Chain Mgmt</td>
</tr>
<tr>
<td>MGMT 6802</td>
<td>Organizational Behavior</td>
</tr>
<tr>
<td>OMGT 6613**</td>
<td>Management Science</td>
</tr>
<tr>
<td>MKTG 6822</td>
<td>Marketing Strategy</td>
</tr>
<tr>
<td>MGMT 6722**</td>
<td>Strategic Management</td>
</tr>
</tbody>
</table>

Required Elective Number 1
Required Elective Number 2
Required Elective Number 3
Certificate Elective Number 4*
Certificate Elective Number 5*

*Only required if completing one of the optional certificates. *Only required if completing the Security Studies certificate. **If possible, students should avoid scheduling these three classes together in the same semester.

## Certificate Classes

<table>
<thead>
<tr>
<th>Certificate</th>
<th>Required Certificate Classes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Analytics♦</td>
<td>MIS 6873, MIS 6903, MIS 6913, and MIS 6933</td>
</tr>
<tr>
<td>Development and Environmental Planning</td>
<td>PLAN 6015 or PLAN 6025, PLAN 6065 and two 3-hr 6000-level PLAN courses (excluding PLAN 6038)</td>
</tr>
<tr>
<td>Finance♦</td>
<td>FINA 6624 and choose three from FINA 6654, FINA 6814, FINA 6914, FINA 6854, FINA 6874, FINA 6876, and FINA 6914</td>
</tr>
<tr>
<td>Health Care Management♦</td>
<td>COHE 6000, COHE 6600, COHE 6610, COHE 6620</td>
</tr>
<tr>
<td>Hospitality Management♦</td>
<td>HMGT 6310, HMGT 6400, HMGT 6410 and HMGT 6420</td>
</tr>
<tr>
<td>International Management</td>
<td>INTL 6510, and choose three from FINA 6876, IDIS 6545, INTL 6005, INTL 6105, INTL 6500, MGMT 6322, MKTG 6992</td>
</tr>
<tr>
<td>Leadership in Organizations♦</td>
<td>MGMT 6420, MGMT 6421, and choose two from MGMT 6682, MGMT 6832, MGMT 6842, PADM 6220, and PSYC 6423</td>
</tr>
<tr>
<td>Management Information Systems♦</td>
<td>MIS 6813, MIS 6823, MIS 6843, MIS 6873</td>
</tr>
<tr>
<td>Marketing♦</td>
<td>MKTG 6162/MKTG 6822, along with three MKTG electives</td>
</tr>
<tr>
<td>Project Management♦</td>
<td>OMGT 6333, MIS 6723, MIS 6733, and MIS 6743</td>
</tr>
<tr>
<td>Security Studies♦</td>
<td>SECS 6000 and 6155; and choose three from CSCI 6100; EHST 6010; JUST 6502; HIST 6260; ICTN 6823; INTL 6500; POLS 6382, POLS 6425; PADM 6170, PADM 6220; PLAN 6015; SECS 6260, SECS 6270, SECS 6320, SECS 6350</td>
</tr>
<tr>
<td>Sport Management</td>
<td>KINE 6106, choose two from KINE 6001, KINE 6131, KINE 6132, KINE 6133, KINE 6136, and 6250, and an approved elective</td>
</tr>
<tr>
<td>Supply Chain Management♦</td>
<td>OMGT 6743, OMGT 6753, OMGT 6763, and one from OMGT 6333, OMGT 6383, or OMGT 6493</td>
</tr>
</tbody>
</table>

Certificates are optional. Certificate classes replace the required business electives, possibly adding one or two additional classes to a student's curriculum. ♦ Indicates certificates available completely online.
Graduate Business Core Course Waiver Information

The MBA degree program requires between a maximum of 54 semester hours (18 classes) and a minimum of 33 semester hours (11 classes). The program is divided into two major components: foundation and common body of knowledge (CBK). The foundation component is designed to quickly give a non-business undergraduate student the same academic knowledge-base as that of an undergraduate business student. Some or all of these classes may be waived if students have completed appropriate undergraduate course work at acceptable performance levels. Course waivers are made on a course-by-course basis as approved by the Executive Director of the Arthur Graduate School of Business if equivalent undergraduate courses have been completed with a minimum grade of B-. Applicable undergraduate course work for OMGT 6123 and FINA 6144 waivers must be completed within eight (8) years of acceptance into the MBA program.

The seven foundation courses and the corresponding ECU undergraduate courses required for waiver follow. Students applying from other institutions should match completed course work as closely as possible to ECU course names.

<table>
<thead>
<tr>
<th>Undergraduate Courses</th>
<th>Graduate Foundation Courses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grade</td>
<td>ECU Course Number</td>
</tr>
<tr>
<td>ACCT 2401</td>
<td>Financial Accounting</td>
</tr>
<tr>
<td>ACCT 2521</td>
<td>Managerial Accounting</td>
</tr>
<tr>
<td>MATH 1065</td>
<td>College Algebra</td>
</tr>
<tr>
<td>MATH 2283</td>
<td>Statistics for Business</td>
</tr>
<tr>
<td>MGMT 3202</td>
<td>Fundamentals of Management</td>
</tr>
<tr>
<td>MGMT 3352</td>
<td>International Business**</td>
</tr>
<tr>
<td>MKTG 3832</td>
<td>Marketing Management</td>
</tr>
<tr>
<td>FINA 3724</td>
<td>Financial Management</td>
</tr>
<tr>
<td>MATH 2283</td>
<td>Statistics for Business</td>
</tr>
<tr>
<td>FINA 2244</td>
<td>Legal Environment of Business</td>
</tr>
<tr>
<td>ECON 2113</td>
<td>Principles of Microeconomics</td>
</tr>
<tr>
<td>ECON 2133</td>
<td>Principles of Macroeconomics</td>
</tr>
</tbody>
</table>

*A calculus class may also be used for this component of the OMGT 6123 waiver.

**An international business class in marketing, finance or accounting may also be used for this component of the MGMT 6102 waiver. In addition, a study abroad experience, as noted on an official transcript, can be used in lieu of an international business course for consideration for the MGMT 6102 waiver.